



The Quaker Oats Company, P.O. Box 3040, Shiremanstown, Pennsylvania 17011 (717) 737-8601

June 6, 2000

Mr. Joseph P. McGillian, President
Commercial Utilities Consultants
1556 McDaniel Drive
West Chester, PA 19380

Dear Joe;

On behalf of The Quaker Oats Company, I would like to thank you for your efforts in reducing our utility billings. Over the past several years, you have been successful in securing credits and refunds totaling well in excess of \$600,000. In addition, our ongoing electric bills have been reduced by approximately \$400,000 per year. All of this was accomplished without any expense to The Quaker Oats Company.

I have found CUC personnel to be professional, cordial and extremely competent. The outside counsel that you retained to help us achieve these savings were also very professional. Your knowledge of the utility industry and persistent follow-up has allowed us to realize these savings which we would otherwise not have had.

Thanks again for your efforts.

Sincerely,

Michael Kirt
Manager of Technical Services